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U-lift AB //Business Sweden

Mattias Olsson/CEO

U-lift Today

- U-lift AB is a stand alone company owned by Nordic Vehicle AB
- We develop, manufacture and sell products which facilitates for people with reduced mobility to travel with busses and trains. Based on our standard products we adapt our products for the needs for each customer.
- Good customer relations, short lead-time and a high level of availability gives long term and beneficial business relations.
- The revenue is approx. 5 MEur for 2018 and we are growing.

Market

Rail Productions Sites

Marknad

Siemens	Krefeld (R&D, P) Wien (R&D)
Stadler	Bussnang (HQ, P) Altenrhein (P) Berlin (P) Lodz (P)
Alstom	Paris (HQ) La Rochelle (R&D,P) Valenciennes Raismes (P) Petit-Foret (P) Sainzitter (R&D,P) Reichshof (R&D, P)
Bombardier	Berlin Wien
Newag	Novy Sacz
Skoda	Pizen
Meglaj	Zagreb
Tyvasas	Sakarya



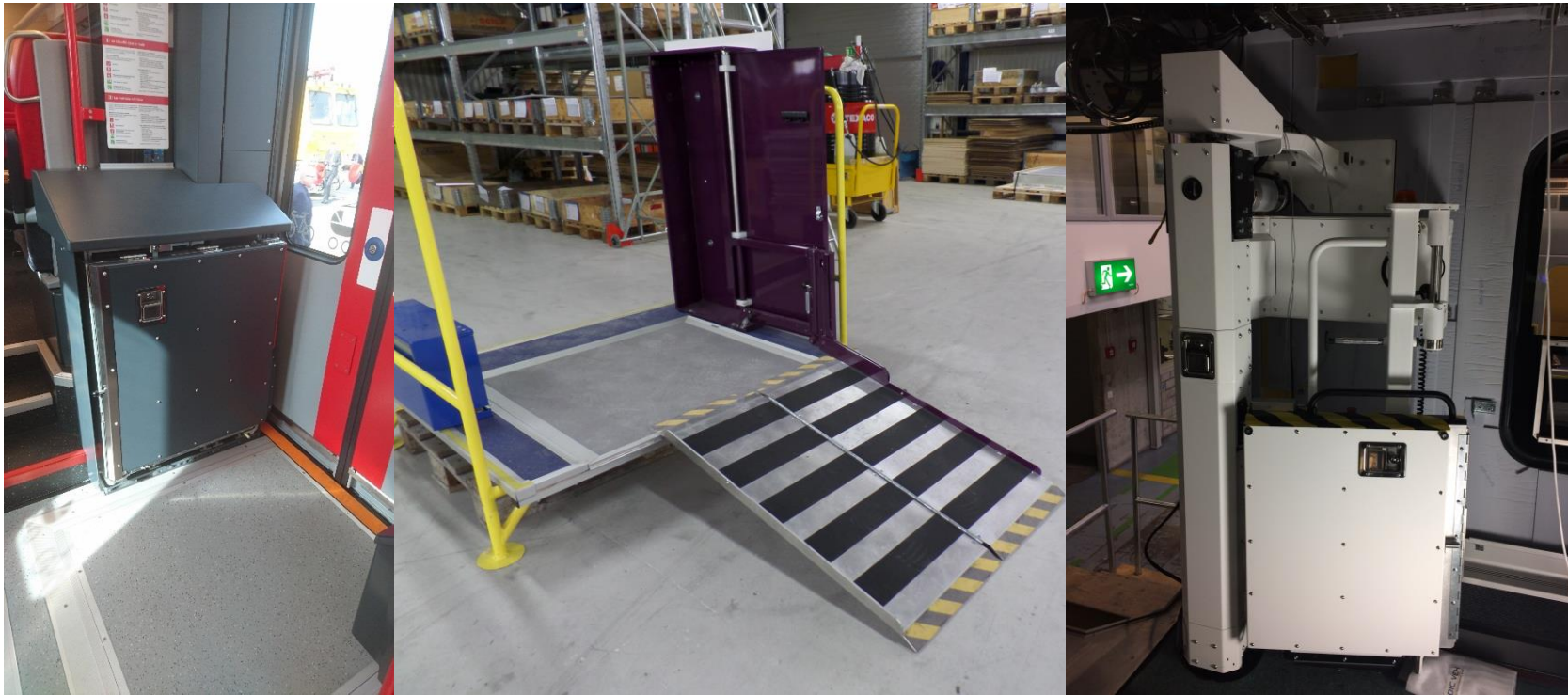
Marknad Tåg Ryssland

Ural	Jekaterinburg
THM	Moskva
Mashproom	Moskva

U-Lift Products



U-lift Train – Products



ÖBB-INV 300 (El-Hy)

Ramps for train

UPL-Fully Elektric lift for train

Business Sweden and U-lift AB

- Good experience from the European and East European market but..
- Small company-Resources for initial market surveys. Russia, Australia, South America...
 - Objective, facts, independent-well trusted service.
 - Size, customers, competitors
 - Market specific issues, Russia, Australia, South America
- Customized projects-we have chosen to use small services, not using the 50/50% standard offer from Business Sweden.
 - Study over relationship Train transportation-PRM-BNP
 - Russia-Market survey over West Russia.
 - Australia-Market survey over Australia.
 - South America-Market survey over selected countries where we now focus on one market.